State of Vermont
Buildings and General Services
Engineering Division
2 Gov Aiken Ave Drawer 33
Montpelier VT 05633 USA

Vendor ID 0000011518 Eastern Metal/USA-Sign 1430 Sullivan ST Elmira NY 14901-1698 USA

| Contract ID | | | | Page |
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| Contract Dates | | Orig | jin | |
| 08/14/2006 to 08 | 3/13/2009 | CPS | 5 | |
| Description: | | Con | tract Max | cimum |
| CPS-ROLLUP SIG | SNS/STANDS & TT | CD | \$9,999,9 | 999.00 |
| Buyer Name | Buyer Phone | Con | tract Sta | tus |
| Sellears Stuart | 828-2217 | Ann | roved | |

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| Line | e# Item ID | Item Desc | UOM | Unit Price | Max Qty | Max Amt |
| 1 | 3513 | ROLL-UP SIGN: 48" BY 48", RETROREFLECTIVE, ORANGE, STANDARD LEGEND, AS PER STATE OF VERMONT SPECIFICATION DATED JUNE 2006. WITH STORAGE CASE. EASTERN METAL NO. R/48-SBFO-HD. | EA | 79.75000 | 0.00 | 0.00 |
| | OPTIONS (SPEC WITH ONE OVER WITH TWO OVE | RLAY #R/48-SBFO-OL-HD \$92.29 | | | | |
| 2 | 9137 | ROLL-UP SIGN: 36" BY 36", RETROREFLECTIVE, ORANGE. STANDARD LEGEND, AS PER STATE OF VERMONT SPECIFICATION DATED JUNE 2006. WITH STORAGE CASE. EASTERN METAL NO. R/36-SBFO-HD. | EA | 55.69000 | 0.00 | 0.00 |
| | OPTIONS (SPEC WITH ONE OVER WITH TWO OVE | RLAY #R/36-SBFO-OL-HD \$66.27 | | | | |
| 3 | 3502 | ROLL-UP SIGN: 48" BY 24", RETROREFLECTIVE, ORANGE, STANDARD LEGEND, WITH STORAGE CASE. AS PER STATE OF VERMONT SPECIFICATION DATED JUNE 2006. EASTERN METAL NO. 4824-SBFO-HD. | EA | 59.99000 | 0.00 | 0.00 |
| 4 | 9138 | ROLL-UP SIGN: SUPERBRIGHT FLUORESCENT PINK FOR INCIDENT MANAGEMENT, RETROREFLECTIVE, AS PER STATE OF VERMONT SPECIFICATION DATED JUNE 2006. WITH STORAGE CASE. | EA | 0.01000 | 0.00 | 0.00 |
| | 48" X 48"- 36" X 36"- | R/48-SBFP-HD \$79.75 EA. R/36-SBFP-HD \$55.69 EA. | | | | |
| 5 | 3504 | STORAGE CASE FOR ROLL-UP SIGNS, 48"X48", AS PER SPECIFICATION DATED JUNE 2006, EASTERN METAL NO. SC-48-HD | EA | 10.00000 | 0.00 | 0.00 |
| 6 | 3505 | STORAGE CASE FOR 36" ROLL-UP SIGNS, AS PER SPECIFICATION DATED JUNE 2006. EASTERN METAL NO. SC-36-HD | EA | 9.00000 | 0.00 | 0.00 |
| 7 | 3512 | SIGN STAND: MID-SIZE, 4-LANE, INTERSTATE. GALVANIZED STEEL CONSTRUCTION. AS PER STATE OF VERMONT SPECIFICATION DATED JUNE 2006. PULL-PIN LEG RELEASE-EASTERN METAL NO. X-553-TP. | | | 0.00 | 0.00 |

DIRECT DRIVE FOOT RELEASE X-553-DD \$99.90

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| Description: | | Contract Maximu | ım |
| CPS-ROLLUP SIG | SNS/STANDS & TTO | CD \$9,999,999. | 00 |
| Buyer Name | Buyer Phone | Contract Status | |
| Sellears.Stuart | 828-2217 | Approved | |

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| Line # | Item ID | Item Desc | UOM | Unit Price | Max Qty | Max Amt |
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| 8 | 9136 | SIGN STAND: COMPACT, GALVANIZED STEEL. AS PER STATE OF VERMONT SPECIFICATION DATED JUNE 2006. PULL-PIN LEG RELEASE. EASTERN METAL NO. C-202-TPTK. | | | 0.00 | 0.00 |
| ı | DIRECT DRIVE FOO | OT RELEASE C-202-DDTK \$77.10 | | | | |
| 9 | 3511 | SIGN STAND: COMPACT, ALUMINUM. AS PER STATE OF VERMONT SPECIFICATION DATED JUNE 2006. PULL-PIN LEG RELEASE. EASTERN METAL NO. C-902-TPTK. | | | 0.00 | 0.00 |
| I | DIRECT DRIVE FOO | DT RELEASE C-902-DDTK \$78.35 | | | | |
| 10 | 3491 | STOP/SLOW SIGN PADDLE, 24": Sign faces shall be retroreflective sheeting. Mounted on a 2-piece 6-foot staff. Sign paddles shall conform to MUTCD Standard 6E.03. EASTERN METAL NO. FLH-2472-DG/DGF. | EA | 62.50000 | 0.00 | 0.00 |
| 11 | 3481 | STOP/SLOW PADDLE, 18": Sign faces shall be retroreflective sheeting. Mounted on a 2-piece 6-foot staff. Sign paddles shall conform to MUTCD Standard 6E.03. EASTERN METAL NO. FLH-1872-DG/DGF. | EA | 49.00000 | 0.00 | 0.00 |
| 12 | 9141 | PADDLE SIGN COVER: minimum 18 oz. orange vinyl with two (2) Velcro closures to fit 24" paddle sign. EASTERN METAL FLH-24-SV-COVER | | | 0.00 | 0.00 |
| | OPTION: for 18" paddle sign | FLH-18-SV-COVER \$18.42 | | | | |
| 13 | 3572 | WARNING FLAGS: 24" X 24" square, with 36" x 3/4" solid wood staff. FROV-224/36 | | | 0.00 | 0.00 |
| 14 | 3571 | WARNING FLAGS: 18" X 18" square, with 36" x 3/4" solid wood staff. FROV 218/36 | | | 0.00 | 0.00 |
| 15 | 3440 | DELINEATOR REFLECTORS: center mount, 4" 0.063" aluminum diamond shaped backing with slightly rounded corners, drilled center and 1" below center. High intensity reflective sheeting face. \$0.85 EACH. 4X4X063/D-HI/AL. | | | 0.00 | 0.00 |
| 16 | 8562 | T.O.M TEMPORARY OVERLAY MARKERS: REBOUNDABLE, .060" THICK POLYURETHANE, FACTORY-APPLIED ADHESIVE PAD. 2"H X 4"W X 1.125" BASE. REFLECTIVE. SPECIFY: 1-SIDED OR 2 -SIDED. SPECIFY YELLOW OR WHITE. 500/BOX OR \$0.68 EACH. | | | 0.00 | 0.00 |

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| 08/14/2006 to (| 08/13/2009 | CPŠ | |
| Description: | | Contract Maximur | n |
| CPS-ROLLUP S | IGNS/STANDS & TTO | CD \$9,999,999.0 | 0 |
| Buyer Name | Buyer Phone | Contract Status | |
| Sellears.Stuart | 828-2217 | Approved | |

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| Line | TOM-W-1S (WHITE TOM-W-2S (WHITE TOM-Y-1S (YELLO TOM-Y-2S (YELLO | E, TWO-SIDED) W, ONE-SIDED) | UOM | Price | Qty | Amt |
| 17 | 3576 | LED BARRICADE LIGHT: PER SPECIFICATION DATED JUNE 2006. Minimum 2500-hour battery life. #EM-400-PC. | EA | 13.20000 | 0.00 | 0.00 |
| 18 | 3444 | BARRICADE PARTS LIST, MAINE SPECIFICATION.TYPE I OR II , A-FRAME. AS PER SPECIFCATION DATED JUNE 2006. | EA | 0.01000 | 0.00 | 0.00 |
| | RAIL 1" X 8" X 48" . RAIL 1" x 8" x 72" . RAIL 1" x 8" x 96" .E RAIL 2"X 8"X 120" | ME BARRICADE LEG. BR-3042-A-LEG \$19.80 EA. BR-3100-301453-2S \$23.90 EA. BR-3100-301518-2S \$32.25 BR-3100-301583-2S \$41.40 . BR-3200-302714-2S \$63.30 . BR-3200-302779-2S \$74.00 | | | | |
| | TYPE III BARRICAE BC-3005-FRAME \$7 RAIL HARDWARE \$ | | | | | |
| 21 | | CUSTOM LEGENDS FOR SIGNS: ONE-TIME CHARGE ADDED TO SIGN COST FOR CUSTOM LEGEND. 48" SIGN @ \$63.00. 36" SIGN @ \$42.95. | EA | 0.00100 | 0.00 | 0.00 |
| 22 | | REPLACEMENT PARTS FOR SIGNS & STANDS: SEE ASSOCIATED DOCUMENT. | EA | 0.00100 | 0.00 | 0.00 |
| 23 | 9731 | BARRICADE, TYPE I, FOLDING, ALL-PLASTIC. TOP PANEL SHALL BE 24" X 12" WITH HIGH INTENSITY SHEETING. BOTTOM PANEL SHALL BE 24" X 8" WITH NO SHEETING. (4" STRIPES ON ONE SIDE ARE "RIGHT"/OPPOSITE SIDE ARE "LEFT"). | EA | 52.32000 | 0.00 | 0.00 |
| 24 | 9733 | BARRICADE, TYPE II, FOLDING, ALL-PLASTIC. TOP PANEL SHALL BE 24" X 12" WITH HIGH INTENSITY SHEETING. BOTTOM PANEL SHALL BE 24" X 8" WITH HIGH INTENSITY SHEETING. (4" STRIPES ON ONE SIDE ARE "RIGHT"/OPPOSITE SIDE ARE "LEFT"). | EA | 61.73000 | 0.00 | 0.00 |
| 25 | | E-FLARE FLASHING LED SAFETY BEACON: 360 DEGREES, FOUR LED'S, REQUIRES 2 EA. D-CELL BATTERIES (NOT INCLUDED). | EA | 0.00010 | 0.00 | 0.00 |

EF-400A-EFLARE AMBER LED LIGHT WITH BASE AND CLIP \$43.60.
EF-400A- AMBER LED LIGHT ONLY-\$34.40.
EF-BASE-BASE FOR ALL EFLARES HOLDS EFLARE UPRIGHT-\$4.60.
EF-CLIP- ATTACHES EFLARE TO CONE OR BELT-\$4.60.
EF-MAGNET-MOUNTS SECURELY TO STEEL SURFACES, HOLDS EFLARE-\$17.57.
OPTION: RED LIGHT #EF-400R.

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| Line # Item ID | Item Desc | UOM | Price | Qty | Amt |
| 26 | STOP/SLOW FLASHING LED FLAGGER PADDLES: REFLECTIVE. | EA | 0.00010 | 0.00 | 0.00 |

18" DUAL W/6.5" ABS HANDLE, REQUIRES 3 EA. C-CELL BATTERIES-#VA-WZ-1865-DG/DGF - \$199.08

18" DUAL W/ 6.5" ABS HANDLE, W/ 72" STAFF, REQUIRES 3 EA. C-CELL BATTERIES-#VA-WZ-1872-DG/DGF -\$211.00

18" DUAL W/ 6.5" ABS HANDLE, WITH 84" STAFF REQUIRES 3 EA. C-CELL BATTERIES-#VA-WZ-1884-DG/DGF-\$213.78

24"DUAL W/ 6.5" ABS HANDLE, REQUIRES 4 EA. C-CELL BATTERIES -- #VA-WZ-2465-DG/DGF - \$237.32

24"DUAL W/ 6.5" ABS HANDLE AND 72" STAFF, REQUIRES 4 EA. C-CELL BATTERIES--#VA-WZ-2472-DG/DGF - \$249.32

24"DUAL W/ 6.5" ABS HANDLE AND 84" STAFF, REQUIRES 4 EA. C-CELL BATTERIES--#VA-WZ-2484-DG/DGF - \$252.02

COVER STORAGE CASE W/VELCRO CLOSURE:

18" # VA-WZ-18-SV-COVER -\$14.76 24" # VA-WZ-24-SV-COVER -\$16.16

STAFFS:

72"- #VA-WZ-72-STAFF \$11.91 84" -#VA-WZ-84-STAFF \$14.71

CONTRACT TERMS AND ADDITIONAL INFORMATION

ALL SIGNS AVAILABLE UNDER THIS CONTRACT CONFORM TO REQUIREMENTS OF THE MANUAL OF UNIFORM TRAFFIC CONTROL DEVICES (MUTCD).

ALL SIGNS ARE CRASH TESTED AND NCHRP-350 ACCEPTED WITH STANDS UNDER THIS CONTRACT.

ALL ITEMS UNDER THIS CONTRACT ARE PER SPECIFICATIONS FOR TEMPORARY TRAFFIC CONTROL DEVICES DATED JUNE 2006.

CONTACT FOR ORDERS: JAIME CAMPBELL TELEPHONE: 800-872-7446

FAX: 607-734-8783

EMAIL: JCAMPBELL@USA-SIGN.COM

CONTACT FOR TECHNICAL SUPPORT: TELEPHONE: 800-872-7446

FAX: 607-734-8783

THIS CONTRACT IS ESTABLISHED AS THE RESULT OF AN RFP ISSUED JOINTLY BY THE STATES OF VERMONT, MAINE AND NEW HAMPSHIRE. THE RFP AND RESPONSE TO THE RFP PREPARED BY STEPHEN ZIMAR AND OPENED JULY 14, 2006 ARE MADE A PART OF THIS CONTRACT.

ATTACHMENT: PURCHASING AND CONTRACT ADMINISTRATION TERMS AND CONDITIONS DATED 06/02/2006 ARE ATTACHED AND INCORPORATED AS PART OF THIS CONTRACT.

QUANTITY: QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE AND MAY BE INCREASED OR DECREASED TO MEET ACTUAL REQUIREMENTS.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT OR ANY PORTION THEREOF PROVIDING, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR CONSISTENT WITH THE TERMS OF THE CONTRACT.

DELIVERY: SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICE.

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| Description: | | Contrac | t Maximum |
| CPS-ROLLUP SIG | SNS/STANDS & TT | CD \$9 | ,999,999.00 |
| Buyer Name | Buyer Phone | Contrac | t Status |
| Sellears, Stuart | 828-2217 | Approve | d |

Phone #:

| | | | Unit | Max | Max |
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| Line # Item ID | Item Desc | UON | 1 Price | Qty | Amt |
| DELIVERIES, WHICH | DO NOT CONFORM TO | E SPECIFICATIONS OR ARE NOT IN GOOD C | ONDITION UPON RECI | EIPT, SHALL BE | |
| REPLACED PROMPT | LY BY THE CONTRACTO | | | | |

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR IN DUPLICATE ON THE VENDOR S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES.

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN THIS CONTRACT AT 5% ADDITIONAL COST ADDED TO THE PRICES LISTED IN THIS CONTRACT, F.O.B.ORIGIN. TERMS AND CONDITIONS ARE THE SAME. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS & GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY.

THIS CONTRACT IS ALSO ISSUED ON BEHALF OF THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VT AND THE VERMONT TECHNICAL COLLEGE. THIS ALSO APPLIES TO THE UNIVERSITY OF VERMONT.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE. DELIVERY DOCUMENTS AND INVOICES.

Customer Satisfaction Survey: To help us understand how we can better serve you, we are interested in receiving your comments regarding the quality of service you received in you most recent interaction with the Department of Buildings & General Services (BGS). Please complete the on-line Customer Comment Form at http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?tvpe=customer&action=customer

TERM: THIS CONTRACT IS WRITTEN FOR AN INITIAL TWO YEAR TERM, WITH OPTIONS TO EXTEND FOR TWO ADDITIONAL ONE-YEAR PERIODS.

AMENDMENT #1-MARCH 2007: CONTRACT AMENDED TO CHANGE SOME CONTRACTOR PRODUCT CODES, ATTACH ASSOCIATED DOCUMENT TO ITEM 22 FOR REPLACEMENT PARTS & PRICING, AND ADD TYPE I AND TYPE II BARRICADES. ALL PRICING, TERMS AND CONDITIONS REMAIN THE SAME. IT IS NOTED THAT THERE ARE NO ITEMS 19 AND 20 LISTED IN THE CONTRACT, AND WERE NEVER ITEMS/PRODUCTS INCLUDED IN THIS CONTRACT FOR THOSE ITEM NUMBERS.

CHANGE #2-SEPT 21, 2007-ADD LINE ITEMS #25 AND #26, ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

AMENDMENT #3: (JULY 2008): TO EXTEND CONTRACT TERM FOR ONE YEAR TO 08/13/2009 WITH NO PRICE INCREASE. AS OF 08/14/2008, THERE WILL BE A MINIMUM ORDER OF \$ 750.00. ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

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| Buyer Name | Buyer Phone | Contra | ct Status |
| Sellears Stuart | 828-2217 | Annrov | ed |

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| Line # Item ID Item Desc WE THE UNDERSIGNED PARTIES AGREE T | Unit Max N UOM Price Qty A TO BE BOUND BY THIS CONTRACT |
| By the STATE of VERMONT | By the CONTRACTOR |
| Date: | Date: |
| Signature: | Signature: |
| Name: | Name: |
| | |
| Title: | Title: |
| Fmail: | Fmail: |